## LEISURE GLEN

## HOMEOWNER'S ASSOCIATION, INC.

August 1, 2018

## Dear Resident:

Our Annual Operating Budget for fiscal year beginning October 1, 2018 through September 30, 2019 was presented to the Board ofDirectors on July 27,2018 . The board analyzed, discussed and unanimously approved it.

Please refer to the attached graphics which show the projected expenses and revenues for the fiscal year in the amount of $\$ 3,171,400$.

In order to satisfy the projected expenses an increase of $\$ 5.00$ in our monthly maintenance is required. Therefore the new maintenance fee will be $\$ 400$ per month starting October 1, 2018.

Grounds Care, Security and Professional Service contracts are the major reasons for the increase.

I would like to thank the Budget and Finance Committee, Accounts Supervisor Liliana, Managers: Glenn, Lucia, Debbie and Office Staff: Chris and Fay for their assistance in the preparation of this budget.

I am looking forward to seeing you at the Open Resident Meeting on September 27, 2018 at 2PM. Questions relating to the budget will be answered following the presentation.


|  |  | MAINTENACE FEE @ \$400/MONTH |  |
| :---: | :---: | :---: | :---: |
| REVENUES | 2017-2018 BUDGET | 2018-2019 BUDGET | INCREASE/DECREASE |
| Maint Fees | 3,062,040 | 3,100,800 | 38,760 |
| Resale Income | 30,000 | 31,500 | 1,500 |
| Misc Income | 8,070 | 9,164 | 1,094 |
| Transf from Prior Year Surplus | 30,000 | 30,000 | 0 |
| TOTAL REVENUE | 3,130,110 | 3,171,464 | 41,354 |
| EXPENSES |  |  |  |
| Utilities | 152,400 | 140,200 | $(12,200)$ |
| Sanitation | 161,980 | 155,500 | $(6,480)$ |
| Professional | 34,400 | 46,000 | 11,600 |
| Security | 153,900 | 169,500 | 15,600 |
| Insurance | 117,100 | 109,100 | $(8,000)$ |
| Bus | 38,970 | 40,880 | 1,910 |
| Facilities | 161,356 | 158,950 | $(2,406)$ |
| Grounds | 825,448 | 872,000 | 46,552 |
| Road Maint/ Str Lights | 49,500 | 49,500 | 0 |
| Reserves | 705,432 | 705,432 | 0 |
| Admin Operations | 367,193 | 374,427 | 7,234 |
| Home Repair | 17,500 | 13,500 | $(4,000)$ |
| Maint Contracts | 15,365 | 13,575 | $(1,790)$ |
| Cablevision* | 329,566 | 322,900 | $(6,666)$ |
| TOTAL EXPENSES | 3,130,110 | 3,171,464 | 41,354 |

* CABLEVISION CONTRACT WILL REMAIN UNCHANGED FOR THE NEXT 5 YEARS BUDGET APPROVED BY THE BOD ON 07/27/2018

