

August 8, 2016

Dear Resident:

Enclosed is a copy of the Board approved Annual Operating Budget for fiscal period beginning October 1, 2016 through September 30, 2017.

As you will see from the attached graphics, it shows the projected expenses for the Fiscal year of October 1, 2016 through September 30, 2017 in the amount of \$3,076,498. This equates to an increase of 3.55% year over year. However, in order to satisfy that expense projection it requires a revenue stream of the same amount.

In order to accumulate sufficient funds to cover the \$3,076,498 expense projection, it requires an increase in the monthly maintenance fee of \$15.00. The major impact is the increase of Cablevision service by 19.29%, as well as increases in utilities and ground care services. The end result is an increase to the maintenance fee of \$15.00 as of October 1st, 2016; this will allow residents who pay the maintenance fee by their bank sufficient time to make this change.

I would like to take this opportunity to thank the Budget and Finance Committee and the Managers – Glenn and Lucia, for their cooperation in the preparation of this budget. The budget was presented to the Board of Directors, who analyzed, discussed and unanimously approved it.

I am hoping to see you all at the Open Resident Meeting on October 19, 2016 at 2 pm. We will only address questions referring to the specific materials covered at the meeting.

Sincerely yours,

Michael Langone

Treasurer

ML: lae BOD Corres/Treasurere Corres '16

| REVENUES | 2015-2016 BUDGET | BUDGET @\$390 MF | INCREASE/DECREASE |
|------------------------|------------------|------------------|-------------------|
| Maint Fees | 2,907,000 | 3,023,280 | 116,280 |
| Transf Fees | 27,000 | 30,000 | 3,000 |
| Misc Income | 6,927 | 6,218 | (709) |
| Transf from Pr Years | 30,000 | 17,000 | (13,000) |
| TOTAL REVENUE | 2,970,927 | 3,076,498 | 105,571 |
| EXPENSES | | | |
| Utilities | 152,000 | 156,100 | 4,100 |
| Sanitation | 150,355 | 160,700 | 10,345 |
| Professional | 23,500 | 25,500 | 2,000 |
| Security | 151,400 | 156,500 | 5,100 |
| Insurance | 115,225 | 115,455 | 230 |
| Bus | 38,460 | 39,470 | 1,010 |
| Facilities | 174,875 | 160,200 | (14,675) |
| Grounds | 787,985 | 812,180 | 24,195 |
| Road Maint/ Str Lights | 65,700 | 59,500 | (6,200) |
| Reserves | 647,912 | 689,928 | 42,016 |
| Gen/ Admin/ Fin | 381,955 | 367,665 | (14,290) |
| Home Repair | 20,500 | 22,500 | 2,000 |
| Maint Contracts | 24,000 | 28,000 | 4,000 |
| Cablevision* | 237,060 | 282,800 | 45,740 |
| TOTAL EXPENSES | 2,970,927.00 | 3,076,498 | 105,571 |

CABLEVISION INCREASE OVERALL BUDGET INCREASE

19.29469333

3.553470011

APPROVED 08/05/2016